

Articulation Schedule [4]

Representative Name: Australis College Pty Ltd

The following details what credit (if any) is provided for units in the named award(s) offered by the Representative, the entry requirements for the agreed USQ program, and what units need to be successfully completed in that USQ award (along with the detailed credit) in order to complete that USQ award.

Note: As detailed in the institutional agreement, both parties agree to regularly, at least annually, inform the other of any changes to courses listed herein. If changes are mutually acceptable, this schedule will be amended and exchanged without the need for the full agreement to undergo a deed of variation. Failure to achieve mutual agreement will invoke the dispute resolution clauses within the agreement.

USQ Program: Bachelor of Business and Commerce - BBCM

Representative award: Diploma of Finance and Mortgage Broking Management – FNS50315

Students who successfully complete (i.e. obtain a final passing grade in) the following representative units are awarded following credit(s) at USQ:

Representative			USQ	
Course Code	Course Title	Unit Value	Course Code (for credit*)	Unit Value
FNSCUS501	Develop and nurture relationships with clients, other professionals and third party referrers	1	FIN1101	1
FNSFMK505	Comply with financial services legislation and industry codes of practice	1		
FNSINC401	Apply principles of professional practice to work in the financial services industry	1		
FNSINC402	Develop and maintain in-depth knowledge of products and services used by an organisation or sector	1	Finance Minor	4
FNSFMB402	Identify client needs for broking services	1		
FNSFMB403	Present broking options to client	1		
FNSFMB401	Prepare loan application on behalf of finance and mortgage broking clients	1		
BSBRSK401	Identify risk and apply risk management processes	1	Unspecified electives	3
FNSRSK501	Undertake risk identification	1		
FNSRSK502	Assess risks	1		
FNSFLT501	Assist customers to budget and manage own finances	1		
BSBSMB405	Monitor and manage small business operations	1		
FNSFMB502	Identify and develop broking options for clients with complex needs	1		
FNSFMB503	Present broking options to client with complex needs	1		
FNSFMB504	Implement complex loan structures	1		

*specified course, specified block for group of courses or unspecified which can only be counted against electives.

Entry

USQ Award: Bachelor of Business and Commerce

As well as completing the Representative units for which credit detailed above is given, students must satisfy the following entry requirements:

- The applicable USQ English Language requirements for admission.
<http://www.usq.edu.au/international/apply/english>
- Year 12 English [4,SA] or equivalent.
- Current skills at the level of Queensland Senior Secondary School Studies Maths A (4,SA) or equivalent is assumed.
- Admission to the Bachelor of Business and Commerce is in accordance with [University's admissions policy](#) for undergraduate programs.
- Candidates for admission to the 16-unit Marketing and Hospitality Management major and Tourism and Events Management major must have successfully completed a relevant Diploma from a TAFE institution or equivalent accredited body.